



Revision number: 2

Purchasing Agent: MARK HELLEWELL

**Item: LCD PROJECTORS**

Vendor: 57849B WEBB AUDIO VISUAL COMMUNICATIONS  
2900 SOUTH WEST TEMPLE  
SALT LAKE CITY, UT 84115

Internet Homepage:

Telephone: (801) 484-8567

Fax number: (801) 484-8589

Contact: STEVEN M. WEBB

Email address:

Brand/trade name:

Price: SEE ATTACHED

Terms: NET 30

Effective dates: JUNE 2, 2002 through JUNE 1, 2003

Days required for delivery:

Price guarantee period:

Minimum order:

Min shipment without charges:

Other conditions:

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**REVISION # 2 : PLEASE NOTE EXTENSION OF CONTRACT.**

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PLEASE REFERENCE MA-1078, MA-1079, MA-1080 AND MA-1082 BEFORE MAKING A PURCHASE DECISION.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



PRICE LIST FOR LCD PROJECTORS

**DUKANE**

ULTRA PORTABLE	\$250.00 DEALER PROFIT PLUS SHIPPING
MOBILE PRESENTER/DESKTOP	\$250.00 DEALER PROFIT PLUS SHIPPING
CONFERENCE ROOM	\$250.00 DEALER PROFIT PLUS SHIPPING
ACCESSORIES AND REPLACEMENT BULBS	VARIABLE DEALER PROFIT PLUS SHIPPING

**SONY**

ULTRA PORTABLE	\$250.00 DEALER PROFIT PLUS SHIPPING
MOBILE PRESENTER/DESKTOP	\$250.00 DEALER PROFIT PLUS SHIPPING
CONFERENCE ROOM	\$250.00 DEALER PROFIT PLUS SHIPPING \$750.00 DEALER PROFIT PLUS SHIPPING
ACCESSORIES AND REPLACEMENT BULBS	VARIABLE DEALER PROFIT PLUS SHIPPING



## **REPLACEMENT/REPAIR POLICY**

For a period of one-year following the manufacturers warranty (Dukane products five year, Sony products one year) Webb Audio Visual Communication will provide the end user a no charge loaner projector of similar type and specification. Following this one year period, Webb Audio Visual Communication will offer the end user one of Webb's rental projectors at a discount rate of \$100.00 per day. (Weekly rate is 4 x daily, monthly rate is 10 x daily).

## **TRAINING POLICY**

Webb Audio Visual Communication will include with each projector order, up to two hours of initial set up and training. If extra training is needed it will be billed at \$ 40.00 per hour.

Webb Audio Visual will provide no cost, telephone customer support for operation and technical assistance, the life of the projector. Telephone support hours are 7:30 a.m. - 5:30 p.m. Monday through Friday and 9:00 a.m. - 1:00 p.m. on Saturdays.

In addition to the above training provided by Webb Audio Visual, Sony Corporation will provide a one day training seminar on all Sony products offered in this quotation. This session will cover operation, care, and preventative maintenance.

## **INSTALLATION COSTS:**

Installation Labor	\$ 65.00 per hour
Or (up to 12 hours)	\$650.00 per day

Travel expenses:	
Hotel/motel	Per costs
Per Diem	\$ 35.00 day
Vehicle expenses	Included

Projector mount: dealer cost plus freight plus:	10% dealer profit
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VGA, RGB, Video cable, connectors, wall plates, etc.	
Dealer cost plus freight plus:	10% dealer profit

Webb Audio Visual has a large staff of audio visual system designers, engineers and installers. All projector and cable installations would be performed by our in house system installers.

## **FINET CODE (S):**

20775000000-Projection Devices, Liquid Crystal Display (LCD)

84076000000-Video Projectors

88042000000-Projection Panels, Pads, and Accessories for Computers